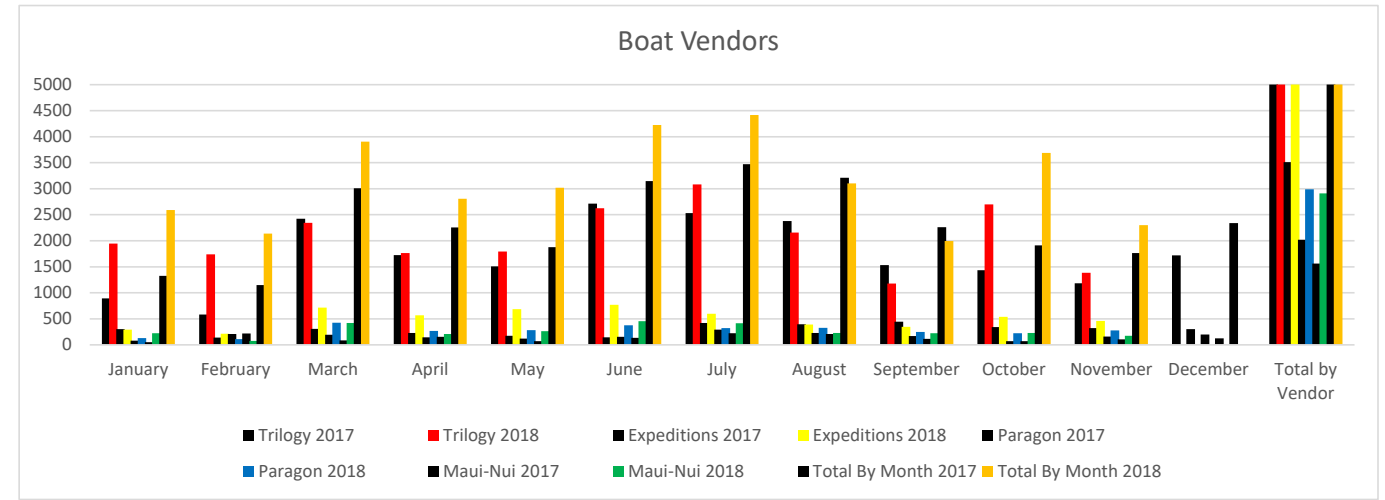
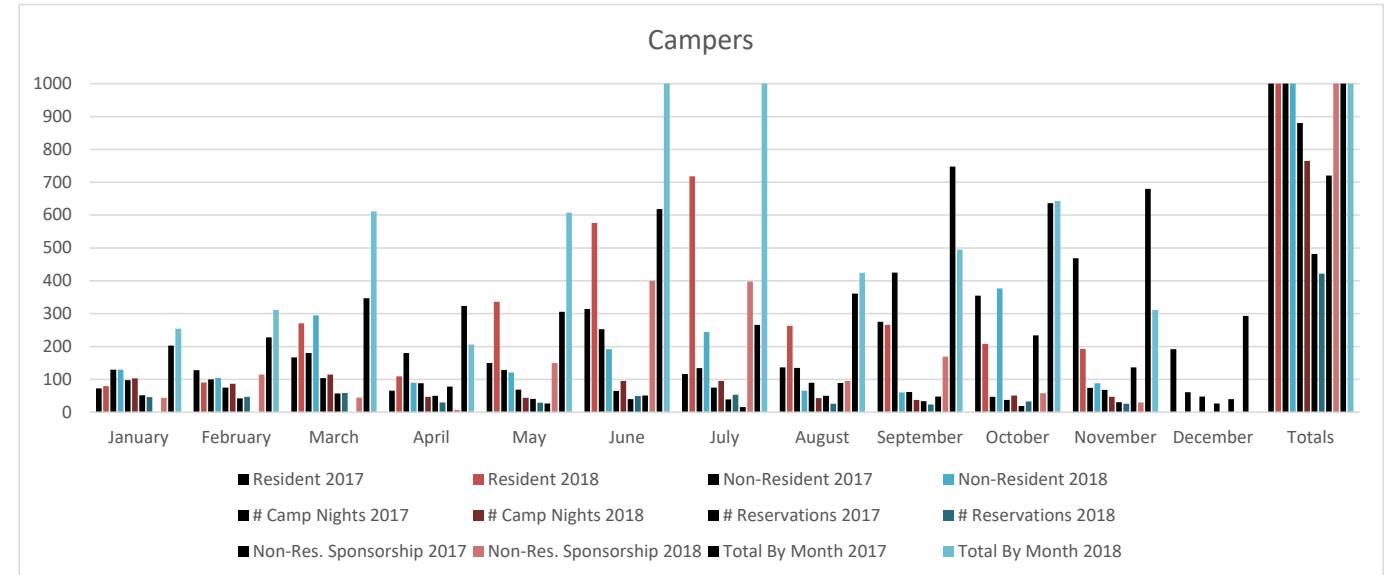


Hulopo'e Beach Park Statistics

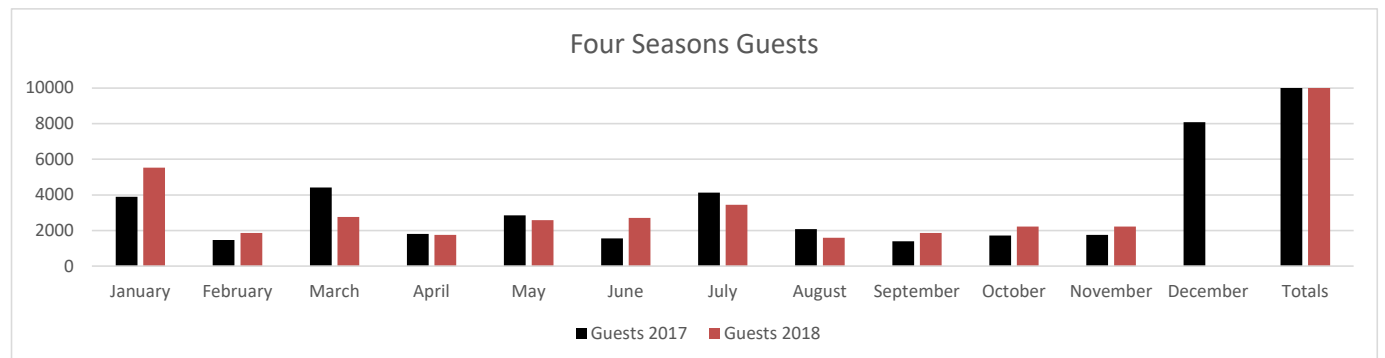
Boat Vendor	January	February	March	April	May	June	July	August	September	October	November	December	Total by Vendor
Trilogy 2017	892	581	2424	1727	1508	2715	2534	2379	1533	1435	1181	1720	20629
Trilogy 2018	1947	1738	2344	1763	1793	2627	3083	2158	1176	2701	1387	0	22717
Expeditions 2017	300	140	306	226	174	144	420	396	444	340	323	300	3513
Expeditions 2018	290	214	717	570	685	769	597	390	347	536	460	0	5575
Paragon 2017	82	209	195	147	121	154	293	228	168	69	158	198	2022
Paragon 2018	130	109	423	269	281	375	323	328	250	225	279	0	2992
Maui-Nui 2017	51	219	85	154	73	136	225	207	117	69	103	124	1563
Maui-Nui 2018	225	77	421	207	262	455	414	226	224	228	173	0	2912
Total By Month 2017	1325	1149	3010	2254	1876	3149	3472	3210	2262	1913	1765	2342	27727
Total By Month 2018	2592	2138	3905	2809	3021	4226	4417	3102	1997	3690	2299	0	34196



Campers	January	February	March	April	May	June	July	August	September	October	November	December	Totals
Resident 2017	73	128	167	66	150	314	116	137	275	355	469	192	2442
Resident 2018	80	91	271	109	336	576	718	263	266	208	193	0	3111
Non-Resident 2017	130	100	180	180	129	253	134	135	425	47	74	61	1848
Non-Resident 2018	130	105	295	90	121	192	244	66	60	377	88	0	1768
# Camp Nights 2017	98	75	104	88	69	65	75	90	62	38	68	48	880
# Camp Nights 2018	103	87	115	47	44	95	95		38	51	47	0	765
# Reservations 2017	52	42	57	50	41	40	39	50	34	19	31	27	482
# Reservations 2018	46	47	59	30	29	49	53	26	24	33	26	0	422
Non-Res. Sponsorship 2017	0	0	0	78	27	51	16	89	48	234	137	40	720
Non-Res. Sponsorship 2018	44	115	45	7	150	400	398	95	169	58	30	0	1511
Total By Month 2017	203	228	347	324	306	618	266	361	748	636	680	293	5010
Total By Month 2018	254	311	611	206	607	1168	1360	424	495	643	311	0	6390

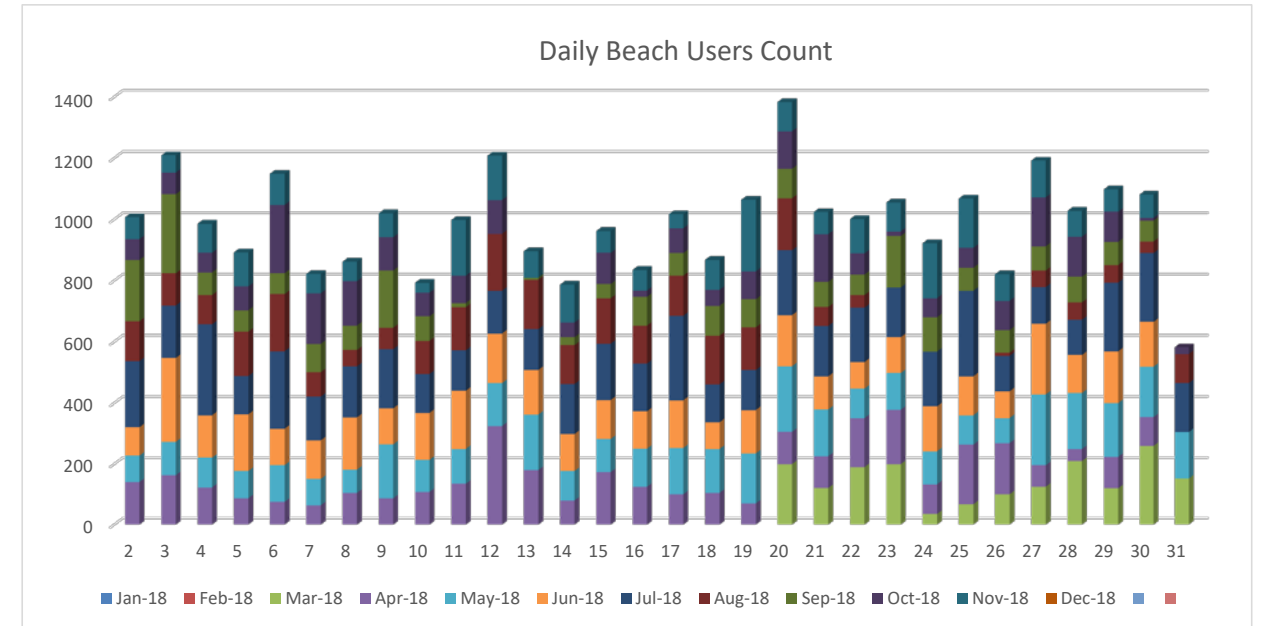


Four Seasons	January	February	March	April	May	June	July	August	September	October	November	December	Totals
Guests 2017	3900	1467	4414	1804	2852	1569	4132	2075	1402	1724	1754	8082	35175
Guests 2018	5533	1861	2762	2207	2577	2705	3453	1598	1875	2218	2230	0	28575



Daily Beach Users Count

DATE	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18		
1				105	125	97	180	137	76	98	51	0		
2				141	87	93	216	130	201	68	71			
3				163	110	274	172	105	258	71	56			
4				123	98	139	297	96	74	64	95			
5				87	90	186	125	145	70	78	111			
6				75	121	120	253	187	68	223	102			
7				64	87	127	143	80	92	166	63			
8				105	77	171	167	53	80	145	64			
9				87	178	118	193	70	187	109	78			
10				108	106	154	127	108	80	78	32			
11				135	115	190	132	141	14	89	182			
12				325	140	162	140	186	0	110	145			
13				180	182	146	133	162	7	0	86			
14				80	97	122	163	127	26	48	124			
15				174	109	127	184	149	46	102	71			
16				125	126	122	156	124	94	21	67			
17				100	153	156	276	131	74	81	46			
18				105	145	87	124	159	98	52	98			
19				70	165	142	131	139	92	91	234			
20			200	106	214	167	212	170	96	123	95			
21			121	105	153	108	165	62	82	156	72			
22			190	161	96	87	178	41	67	69	112			
23			200	178	120	117	163	n/a	168	15	94			
24			35	98	109	147	179	n/a	112	63	179			
25			67	197	96	127	280	n/a	75	65	161			
26			100	169	82	87	116	10	74	96	87			
27			125	71	232	231	120	54	79	160	120			
28			210	40	183	124	115	57	84	131	84			
29			120	104	176	169	225	57	76	98	73			
30			260	94	165	146	225	38	68	9	76			
31			152	0	153		160	95		22				
TOTAL DAILY	0	0	1780	3675	4090	4243	5450	3013	2618	2701	2929	0	0	0



DATE	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18
Lowest Count			35	40	77	87	115	10	7	9	32	
Highest Count			260	325	232	274	297	187	258	223	234	
Average			150	123	175	130	180	100	80	80	120	

